



Company Profile

JAN. 2018
A-TECH CO.

Agenda

- About A-TECH Company
- Milestones
- Product Lines
- Customer list in Camera module market
- Organization
- Rep Business Performance History
- Strength

About A-TECH

○ Founded for supplying Electronic Components in 1982.

- ✓ Founder & President: **YM LEE**
- ✓ Total Capital: **U\$120,000.00**
- ✓ Employees: **5 Sales Staff**

○ Headquartered in

- ✓ 6F. E-JOO building, 102-1, Munjeong-Dong, Songpa-Gu, Seoul, Korea
- ✓ Tel. : 02-401-5001
- ✓ Mail : cs@a-techcom.com

○ Providing innovated ICs products and semiconductor related materials to the major OEM customers with leading distribution of semiconductor industry.

- ✓ Business Fields: **Sales Representative and Distributor**

Milestones

- 1983, Sales Rep. of ELCO Corp.
- 1985, Sales Rep. of TOKYO CATHOD LABORATORY.
- 1988, Sales Rep. of SEIWA OPTICAL Corp.
- 1988. Sales Rep. of Mitsui Chemical Corp.
- 1988. Co-founder of ELCO KOREA.
- 1993. Sales Rep of SMIED.
- 1999, Distributor and Sales Rep. of Sumitomo Technology.
- 2000, Sales Rep. of KDS Corp.
- 2001, Sales Rep. of ISSI Inc.
- 2002, Co-founder of TOKYO CATHOD LABORATORY KOREA.
- 2004, Awarded “Best Supplier Award” from LG Mobile Division (KDS)
- 2006, Registered sales Agent in LG Innotek
- 2013, Achieved U\$ 27 Million Rep Sales Amount in 2013.

Product Lines

○ **KDS DAISHINKU.** www.kds.info

- ✓ Mobile application VC-TCXO
- ✓ Image Sensor Clock oscillator, X-TAL IR Filter
- ✓ GPS Application TCXO

○ **mitsui CHEMICAL Inc.** www.mitsuichemicals.com

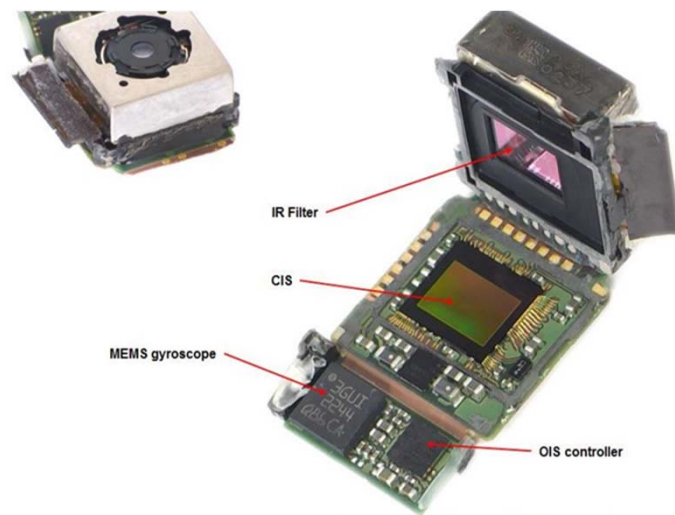
- ✓ Information and Electronics Material Division
- ✓ Pellicle: Dust proof membrane applied on Photomask during lithography process

○ **SEIWA OPTICAL** www.seiwaopt.co.jp

- ✓ Stereo Microscope, Image processor
- ✓ Laser Repair Equipment, Panel Alignment Equipment

Our customers in Camera module

Application	Customer		A-tech business Line
Mobile Camera module	LG INNOTEK	www.lginnotek.com	ISP Clock Oscillator (KDS)
	SEKONIX	www.sekonix.com	ISP Clock Oscillator, X-TAL IR filter (KDS)
CCD Camera module	Cpro	www.cpro-cam.com	IR filter (KDS)
	CNB Technology	www.cnbtec.com	IR filter (KDS)
	Sepion	www.iseption.com	IR filter (KDS)
Optical Data Storage	Hitachi LG datastorage	www.hlds.co.kr	DPS Clock Resonator
Image Sensor Processor	DONGBU HIGHTEK	www.dongbuhitek.co.kr	Image sensor reference clock design-in



Organization

PRESIDENT

YM LEE

GENERAL MANAGER

LEE YONGMAN

SALES TEAM

MOBILE & Semiconductor related sales. 4 Sales STAFF

CUSTOMER SERVICE

IMPORT & EXPORT TRANSACTION

Strength

○ **Sales Capability**

- ✓ Well understanding of related market (Consumer, Mobile and Telecom).
- ✓ **Aggressive marketing & sales activity by making use of good personal relationship with higher level management people at big OEM companies.**
- ✓ Simultaneous approach to big and medium sized OEMs for Design-win.
- ✓ New customer & application development.

○ **Build dedicated support team for Customer Satisfaction**

○ **Make Strategic Partnership via continuous and strong support**

from Principle for aggressive market expansion